

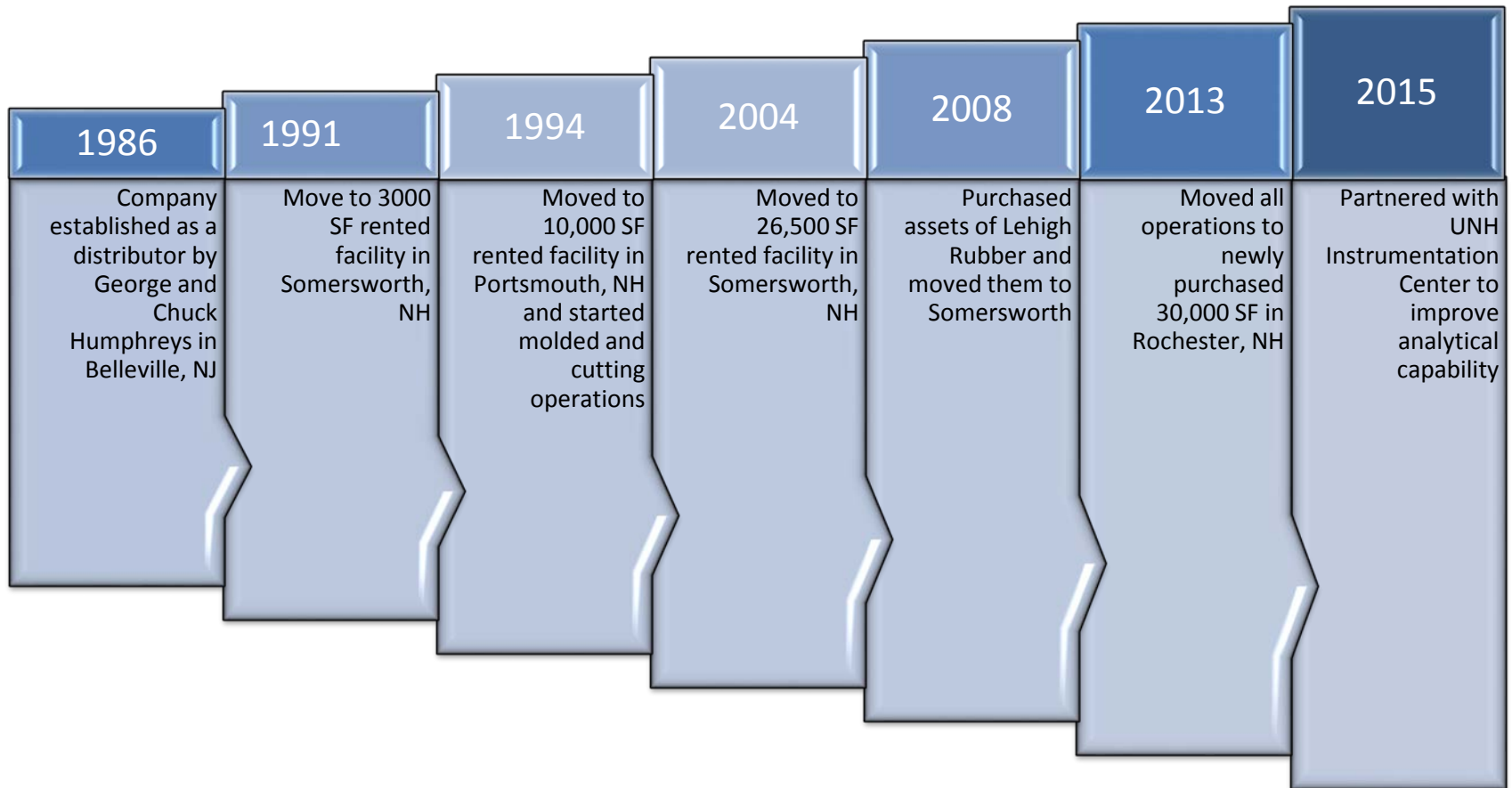


*Company Profile  
and Capabilities*



*DESIGNING SOLUTIONS, DELIVERING RESULTS*

- Company History
- Organization Chart
- Who is The Rubber Group?
- Certifications
- Engineering & Logistics
- Manufacturing & Distribution
- TRG Revenue History
- Market Served and Customer Profiles
- Why The Rubber Group?



**President &  
General Manager**  
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**Customer Service  
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**Engineering Manager**  
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**Controller/HR Director**  
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**Operations Manager**  
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**VP of Sales and Marketing**  
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**Sales  
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**Quality Techs**

**Process  
Engineering**  
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**Maintenance**

**Department  
Supervisors**

**Planning**  
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**Materials**  
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**Shipping &  
Receiving**

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**Sales Rep**  
Doug Gawthrop  
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*Who are we?*

- Company committed to the highest moral values and the ethical treatment of our employees, customers and suppliers
- Service company striving to be the best
- Custom compression, transfer and injection molder
- Custom fabricator
- 60 Employees
- 30,000 sq. ft. Manufacturing facility, Rochester, NH
- 28 Molding Machines – 8 injection & 20 compression
- 4 Cutting Machines

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ISO9001:2015  
Registered  
since 1998



Registered to  
Manufacture  
Medical  
Devices



ITAR  
Compliant and  
Registered

### Product Development

- Value Based Part Design
- Compound Development
- Reverse Engineering
- Prototypes
- Product Testing

### Process Development

- DFM
- Mold Design and Manufacture
- Mold Flow Simulation
- Process Design
- Product Validation

### Logistics Support

- Kanban - Calculate Pull Quantities Based upon Historic and Projected Demand (Demand Pull)
- Inventory Reduction
- Lead Time Reduction
- VMI

## *Manufacturing & Distribution*

### Custom Molded

- Over Molding on All Materials
- Waste-less and Flash-less
- Injection - 20 to 800 tons
- Compression/Transfer - 40 to 800 tons
- High Precision Tolerances
- Wide range of equipment to service a variety of part types

### Assembly and Fabrication

- Cutting of All Non Metallic Materials
- Packaging and Kitting
- Mechanical Assembly

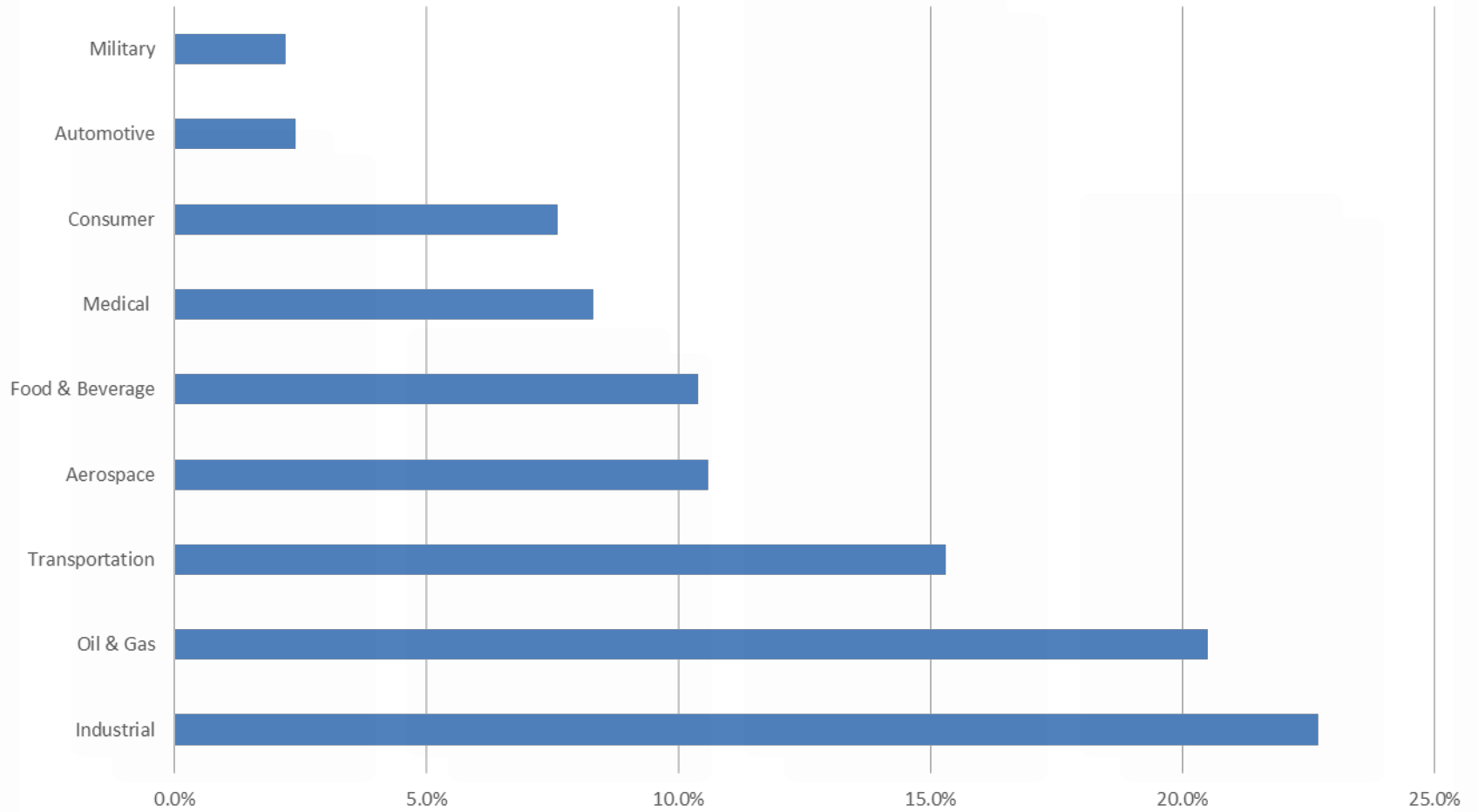
### Distribution

- Cylindrical Isolation Mounts
- Grommets and Bumpers
- Custom Extruded Profiles
- ContiTech AG Industrial Vibration Control
- Injection Molded Plastic
- International Sourcing of Custom Components

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Percentage of Total Sales by Market



***DESIGNING SOLUTIONS, DELIVERING RESULTS***



## Customer Portfolio



Mercedes-Benz



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## *Why The Rubber Group?*

- ✓ Management system based on customer input and feedback
- ✓ Flexible organization structure & systems
- ✓ Commitment to the reduction of waste in all processes
- ✓ Financially secure, privately held company
- ✓ ISO 9001:2015 certified

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